425-001-12-1 , Office Furniture and Files Price Sheet			
Manufacturer's Brand Name:	Workrite Ergonomics		
Product Type of Furniture:	Office Technology and Ergonomic Furniture and Accessories		
Price List Name / Number / Date (be specific):	Pricing and Specification Guide - November 1 (11/01/2015) - Workrite		
Series Bid: Each series shall be listed separately by name and/or number.	Essentia; Fundamentals EX: Sierra HX; Sierra HXL; Sierra HXL Crank; Cascade; Workcenters; Workrite Poise TM ; Conform TM ; Sequoia TM ; Willow TM ; Monitor Arms; Workrite Keyboard Systems and Components		
Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
Ergonomic/Workcenter Accessories			Compliant
\$51 -\$50,813 (list)	50.80%	50.80%	Compliant
Workstation Furniture (Tables)			Compliant
\$51 -\$8,000 (list)	42.70%	42.70%	Compliant
Workstation Furniture (Tables)			Compliant
\$8,001 - \$50,813 (list)	50.80%	50.80%	Compliant
All Products			Compliant
\$50,814 - \$214,132 (list)	53.30%	53.30%	Compliant
\$214,133 - \$572,082 (list)	56.30%	56.30%	Compliant
\$572,083 - \$1,204,819 (list)	58.50%	58.50%	Compliant

Additional Quantity Discounts:

All contract products may be combined for volume discounts. *Please note that Table models and accessories are accrued separately to meet the freight threshold tier.

Balanace-of-Line (if applicable)

All items which are "Not On Contract" (Refer to GSA Markings) are available using the published GSA discounts and terms

Installation:

For installation orders under \$500.00, services shall be NTE greater of 12% of product net or \$60/ unit with \$240 min (4 units). Others negotiated project by project basis.

Space Planning / Design Fees:

Space Planning (if required) will be negotiated on a project by project basis

Shipping / Delivery Costs:

SMALL ORDER HANDLING FEE The Small Order fee does not apply on Governemnt Contract orders

Section 6.1 Notes:

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees <u>must be</u> noted on this form <u>OR</u> the State expects that there are no charges.

PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.